



If you want to dive in the **industry of events** and get a rewarding experience in a dynamic international environment, then keep reading!

As part of our **Asia growth**, we're looking for the best talent to boost our team:

Asia Business Development Manager

Singapore Office – 100%



+ You are

Self-driven, highly motivated, value environmental respect and you are excited by success. You see yourself as a business partner, pragmatic, and solution oriented. You enjoy result driven, dynamic, and creative environment. You want to make a difference in a human-sized company.

We are looking for a dynamic colleague either Singaporean/ Permanent residents or approved LOC to join our Singapore team. Other backgrounds and application with experience might of course be considered too..

+ Your Responsibilities

- Increase our customer database.
- Take part in social events and bond with the community
- Develop collaboration with partners & venues.
- Build pipeline for Asia local and outgoing market
- Create and manage new offers for our clients with the support of your colleagues
- Present the concepts and proposals to clients
- Manage budget and negotiate with suppliers.
- At ease with tools such as ERP office 365...

Your Perks

- Multicultural and inclusive work environment.
- Dynamic and stimulating company where everyone has a say
- Flexible and result driven management.
- Cross training & attractive career opportunities
- Bonuses based on the company's results
- Paid personal project every 3 years with 2 weeks additional holidays

+ We are

Headquartered in Switzerland with regional offices in Singapore, France, Rwanda and China, **planitswiss** is part of a group offering a variety of innovative event solutions worldwide, from the exclusive design and production of your events in person or via streaming, to the rental of equipment for your events. With the opportunity to bring thousands of customers into our world of creativity, **planitswiss** is ready to reshape the future of meetings, public and corporate events.

Joining our team means being part of a thrilling adventure where creativity, technology, and innovation converge: [planitswiss | Showreel 2023 - YouTube](#)

Has this opportunity triggered your interest? Send us your CV with references by email to hr@planitswiss.com (please indicate the job position you are applying for in the subject of the email).